

# Our Philosophy

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*“Learning disabilities are tragic in children, but fatal in organizations. Because of this, few corporations live half as long as a person -- most die before they reach the age of forty.”*

- - -Peter Senge (Fifth Discipline, 1990)

**O**ur clients become “learning organizations”, defying the above odds, and overcome learning disabilities to understand threats and recognize new opportunities. Smarter Solutions’ primary objective with any client is to be sure they understand both ‘**how-to**’ and ‘**why**’ certain tools, techniques, and questions are used at various stages of a Lean Six Sigma deployment or project.

We do this by addressing all three components in your organization’s system:

- **Culture & People** – the right environment and culture for the desired results; the right people in the right place at the right time
- **Metrics & Processes** – well defined and understood, measurable processes which are tied to strategic objectives and performance plans at each appropriate level
- **Infrastructure** – the right infrastructure to support the right business processes to enable the right people for measurable success

All of these have to be addressed to have a learning system to enable sustainable growth and competitiveness. Some Six Sigma providers only focus on the training (infrastructure) and/or project execution (metrics & processes) but neglect to address the other infrastructure (governance system) and cultural (paradigm changes in thinking) issues which keep organizations from becoming a complete system. We focus on offering you a wide range of personalized coaching, consulting, and training services to address any needs you may have in the three main elements of a Lean Six Sigma system (people, process, and infrastructure).

We ask questions to understand your strategic business needs. We probe for extensive clarification to obtain the wisdom of your organization. We ask for input from all levels of management and practitioners. **Bottom Line: We help design the personalized coaching needs and training curriculum of your organization to address the proper development of your people, processes and infrastructure to ensure success in Lean Six Sigma efforts. Our methods fully improve your bottom line.**