

Job Description: Master Black Belt

Company: Smarter Solutions, Inc., www.smartersolutions.com

Location: Austin, TX – Travel required

Job Status: Full-time

Salary: Commensurate to experience

Respond only to (no phone calls please): employment@smartersolutions.com

Are you looking to be part of the team that has advanced continuous improvement methodologies to beyond that found in traditional Lean/Six Sigma and scorecarding? Then Smarter Solutions is the home for you. With its corporate office in Austin, Texas, Smarter Solutions is hiring Master Black Belts seeking independence and freedom, opportunity, and diverse ways to channel their energies. Join our team of experts and help us expand company horizons.

Candidates from any industry background will be considered as long as they are ready and willing to promote a wide range of products and services and are curious about unique, unprecedented opportunities. Top candidates will be self-confident, decisive, analytical, persuasive and able to convey ideas and information quickly and effectively in an influential manner. Black Belt work experience and an ability to make rapid decisions based on quick pattern recognition are crucial attributes required of successful job candidates. The ability to remain open to new possibilities is key.

If you qualify and are looking for a challenging, fast-paced, and varied work environment with good working conditions and opportunities for unusual assignments, then you should apply. Core job responsibilities including executive advisory services, program management services and project implementation support.

Our Mission:

To promote always-advancing business solutions that result in profitable growth by enabling enterprises to become self-sufficient, self-sustaining learning systems.

We will pursue the achievement of our mission while holding firm to our **Core Principles** –

- Integrity & Ethics
 1. Mutual Honesty & Trust
 2. Mutual Respect – embracing differences
 3. Firm ethical beliefs
- Family & Community Values
 1. Relationship driven
 2. Balanced Success in Life
- Innovative & Robust Thought Leaders
 1. Responsive/agile/flexible
 2. Applied (Practical)
 3. Quality/Value conscious

Responsibilities:

- Assist clients in setting strategy for Six Sigma implementation
- Coach/consult executive management in creating proper infrastructure for successful deployment and support
- Guide Champions with project selection and scope, assuring linkage between projects and business and customer priorities
- Mentor and coach Champions, Black Belts and Green Belts in the use of Six Sigma tools and methodology to ensure timely completion of projects with expected client results
- Train and coach Black Belt candidates in DMAIC, Lean and DFSS.
- Deliver executive training, Champion training and Green Belt training/coaching.

Skills/Competencies Required:

Technical Skills

- 3-5 years of direct experience with demonstrated success and financial results leading Six Sigma transactional & manufacturing projects
- Technical mastery of Six Sigma tools and methodologies including DMAIC, DFSS and Lean
- 5-10 years business/operations experience
- Coaching through project completions
- Creation of effective measures
- Analytical
- Project execution
- Proficient with Minitab software
- Igrafx or flowcharting/process mapping software
- Course development – develops/improves training material
- Adult student training and coaching

People Skills

- Minimum of 2 years experience as Lead Instructor to train Black Belts and/or Green Belts using participative learning principles for adults.
- Must be comfortable presenting findings and recommendations to key executives.
- Must demonstrate proven leadership and effective change agent to implement strategic initiatives in an organization
- Must possess effective project management skills and ability to influence at all levels of organization
- Must have ability to effectively coach and mentor Champions, Process Owners and Black Belts (client and internal staff)
- Must possess effective verbal and written communication skills
- Must be able and willing to travel 50+ % of the time
- Must possess high-level business sense
- Must perform well in a high-energy, team-oriented environments

- Must possess an executive presence and an engaging personality
- Must have a strong customer focus with the ability to create revenue opportunities

Preferred Experience/Skills:

- Broad-based client delivery skill in both manufacturing and service industries
- Prior external consulting experience

Education:

- Bachelor's degree required
- Completion of Master Black Belt training and certification

General Hiring Procedure:

Successful job candidates will:

- 1) Submit a resume,
- 2) Complete a brief, on-line personal assessment survey,
- 3) be interviewed over the telephone up to three times by various Smarter Solutions' Team members, and
- 4) spend a day in the Smarter Solutions' office being interviewed and further demonstrating job skills and abilities.